

Avantia Asesoramiento Fiscal y Legal S.L.

Private Wealth Law Department

Spain

Current View:

High Net Worth

Contacts

Band 2

Chambers Review

Department Profile

Ranked Lawyers

This content is provided by Chambers. [Learn more about our methodology.](#)

This boutique firm offers a broad private client practice, and the team is experienced in advising domestic and international clients on wealth management and tax issues. The team has significant expertise in succession and wealth structures, estate and probate matters and inheritance tax planning.

Clients are extremely happy with the service they receive from Avantia. One says: "I have worked with other firms, but to me Avantia is the adviser that gives me comfort that the project will not only be well designed but also perfectly executed." A source praises the lawyers' "strong technical knowledge, experience and professionalism," as well as their "ability to present complex solutions to clients in a clear and concise manner." Another impressed client says: "They are extremely smart listeners who get to know exactly what you need and provide practical solutions that meet the highest quality standards. They look at projects in a very comprehensive way and take full responsibility for all steps, from the conceptual design down to the detailed implementation."

Notable practitioners

[Gabriel Pérez de Cárdenas](#) focuses his practice in the areas of personal wealth, inheritance tax planning, voluntary disclosure procedures and family business. He is known as *"a recommended tax specialist."* Clients appreciate that *"he can translate the tax and legal language to average life,"* adding that *"he gets trust from the people."*

[Javier Estella Lana](#) is the firm's head of wealth management and is described as *"an all-rounder in the field."* He advises high net worth individuals and families on Spanish and cross-border tax matters and has particular experience in succession planning matters. One client reports: *"Javier is very senior, professional and trustworthy. He has a business mind and his style is clear, direct and pragmatic. Whenever I pass a matter over to him, I am no longer worried or concerned because I know he will get it successfully solved."*

[Patricia García Mediero](#) is well regarded for her domestic and cross-border practice. She advises high net worth individuals and families on a range of cross-border tax and private wealth matters. One source hails her as being *"professional and knowledgeable,"* and reports that she has *"a very relaxed manner with clients."* One client praises Mediero for the clarity and precision of her advice, saying: *"There are no grey areas. She's very firm and very precise on her recommendations."*

CHAMBERS
AND PARTNERS



Avantia Asesoramiento Fiscal y Legal S.L.

Firm / Organisation

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Avantia Asesoramiento Fiscal y Legal S.L.

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Offices

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Managing Partner: Javier Estella Lana

Senior Partners: Patricia García Mediero, Gabriel Pérez de Cárdenas

Number of partners worldwide: 3

Number of professionals worldwide: 15

Languages: English, French, Spanish

Firm Overview:

Avantia Asesoramiento Fiscal y Legal is one of the leading independent Spanish firms in the provision of tax and legal services to national and international private wealth clients. Its management team has over 28 years of professional experience gathered in PricewaterhouseCoopers in the UK and Spain, initiating the Spanish private client practice, and Ernst & Young Abogados, with Javier Estella Lana as partner-in-charge of the Spanish high net worth private client practice and Patricia García Mediero as partner-in-charge of the provision of international private wealth services.

Its professionals have outstanding academic qualifications in Spain and abroad in the fields of taxation, legal counsel and business management (Instituto de Empresa, IESE PDG, UK Institute of Taxation, Harvard Law School), as well as extensive experience as regular speakers at leading national and international private wealth events (STEP, IIR, International Wealth Advisors Forum, ABA, Private Client Forum at Villa D'Este). They are professors at prominent Spanish academic institutions and universities (Instituto de Empresa), judges and members of the panel of experts to the STEP awards, are committee members of the STEP Cross-Border Estates Special Interest Group, International Wealth Advisors Forum and Private Client Forum by Legal Week, have acted as independent experts on succession matters at the Committee of Legal Affairs of the European Parliament - JURI and are regular contributors to specialist publications both in Spain and abroad.

Avantia Asesoramiento Fiscal y Legal is widely reputed for its consistent quality and expertise and has been ranked as leader in its field by the most prestigious independent publications and bodies, including *Chambers Europe*, *Legal Media Group – Euromoney*, *Citywealth Magazine*, *Who's Who Legal*, and *Private Client Global Elite* by *Legal Week*. It has been shortlisted by the Society of Trusts and Estate Practitioners (STEP) for its International Legal Team of the Year Award, and has won the 2015 Boutique Firm of the Year STEP award.

Main Areas of Practice:

Domestic Tax & Legal Services, Private Wealth:

The firm provides tax and legal advisory and compliance services to its private wealth clients at all wealth tiers, including succession and will planning, tax audits and investigations, court appeals, as well as those relating to the submission and obtention of Spanish tax rulings and voluntary disclosure processes.

Contact: Javier Estella Lana (Leading Partner of the tax and legal practice)

Tel: +34 91 310 2214

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Contact: Patricia García Mediero (Leading Partner of the international private wealth practice)

Tel: +34 94 423 2156

Email: patricia.garcia@avantia-fo.com

Contact: Gabriel Pérez de Cárdenas, Senior Partner

Tel: +34 91 310 2215

Email: gabriel.perez@avantia-fo.com

International Work:

Avantia Asesoramiento Fiscal y Legal has a unique offering of a full-time professional team involved in the provision of cross-border private wealth tax and legal services to international private wealth clients, whether Spanish nationals and family groups with investments or transactions abroad or foreign citizens investing or residing in Spain.

Branches

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[Avantia Asesoramiento Fiscal y Legal S.L.](#)

Patricia García Mediero

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HIGH NET WORTH

[Private Wealth Law - Spain](#)

Band 3

Patricia García Mediero is well regarded for her domestic and cross-border practice. She advises high net worth individuals and families on a range of cross-border tax and private wealth matters. One source hails her as being "professional and knowledgeable," and reports that she has "a very relaxed manner with clients." One client praises Mediero for the clarity and precision of her advice, saying: "There are no grey areas. She's very firm and very precise on her recommendations."

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[Avantia Asesoramiento Fiscal y Legal S.L.](#)

 [Contacts](#)

Patricia García Mediero

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[Profile](#)

This content is provided by Patricia García Mediero.

Practice Areas

Leading partner, international private wealth practice. Advisor to Spanish and foreign citizens investing or moving to Spain, cross-border estates, Spanish real estate matters, trusts and foundations, Spanish tax audits and civil and criminal tax cases before Spanish courts, CRS, exchange of information and voluntary disclosure procedures. Advice on international M&A involving family-owned companies. Clients include individuals and families, executors, trustees, family offices, private banks and legal firms.

Career

Qualified in 1990. UK tax practitioner, PwC London. International Spanish tax practitioner, PwC Spain. Partner, international private client practice, EY Spain. Currently leading senior partner of the international private wealth practice, Avantia Asesoramiento Fiscal y Legal.

Professional Memberships

UK Institute of Taxation (ATII, 1992), Instituto de Empresa, Harvard Law School Leadership in Law Firms alumni. Committee member, STEP Cross-Border Estates SIG. Advisory Board, IWAF and International Private Client Forum.

Publications

Contributor in specialist publications, including Private Client Business. Conferences on cross-border estate matters, including STEP and ABA. Law School professor, Deusto University. Top rankings in specialist publications (Chambers Europe, Chambers HNW, Legal Media group, Citywealth, Who'sWhoLegal, Private Client Global Elite). Judge and member of panel of experts, STEP PCA awards. Experts' panel to the EU Legal Affairs Committee (JURI) on cross-border succession matters.



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Javier Estella Lana

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HIGH NET WORTH

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Band 1

Javier Estella Lana is the firm's head of wealth management and is described as "an all-rounder in the field." He advises high net worth individuals and families on Spanish and cross-border tax matters and has particular experience in succession planning matters. One client reports: "Javier is very senior, professional and trustworthy. He has a business mind and his style is clear, direct and pragmatic. Whenever I pass a matter over to him, I am no longer worried or concerned because I know he will get it successfully solved."

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 [Contacts](#)

Javier Estella Lana

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[Profile](#)

This content is provided by Javier Estella Lana.

Practice Areas

Lawyer. Provides tax, legal and strategic advisory services to domestic and international private wealth clients. Advises on national and international tax matters to high net worth individuals, family groups, artists and sportspersons, family businesses, entrepreneurs and company directors, business and wealth restructuring processes, national and international succession planning, testamentary execution, dispute resolution, cross-border planning, business ventures, remuneration planning and Spanish tax audits, CRS, exchange of information and voluntary disclosure procedures, as well as tax cases before Spanish civil and criminal courts.

Career

Qualified in 1989. Initial member of the private client team, PwC. Partner in Charge of the high net worth practice, EY Spain. Currently Managing Partner, Avantia Asesoramiento Fiscal y Legal.

Professional Memberships

Spanish Law Society, Instituto de Empresa, IESE PDG (General Management Program) and Harvard Law School Leadership in Law Firms alumni. STEP Member. Member and senior consultant to FIDE.

Publications

Articles in national newspapers and specialist publications on private wealth matters. Professor at Instituto de Empresa (Madrid) and other. Leading speaker at numerous conferences and seminars. Top rankings in leading specialist publications (including Chambers Europe, Chambers HNW, Legal Media group-Euromoney). Finalists, 'International Legal Team of the Year STEP Private Client Award'. Winners, 'STEP Boutique Firm of the Year Private Client Award'.

CHAMBERS
AND PARTNERS



Gabriel Pérez de Cárdenas



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Gabriel Pérez de Cárdenas

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This content is provided by Gabriel Pérez de Cárdenas.

Practice Areas

Senior advisor in domestic and international tax matters to high net worth individuals, family businesses, artists and sportspeople, entrepreneurs and company directors, from individuals and their corporate interests through to their underlying investments. Advises on acquisition and disposal of business interests and/or passive investments, M&A, IPOs, JVs and other business ventures, real estate transactions, remuneration planning and arrangements giving rise to high complex tax issues. Specialist on CRS, Exchange of Information, tax residence planning and Voluntary Disclosure procedures.

Career

Member, Wealth Tax Planning and Family Business Management Team, PwC. Director, High Net Worth Practice, Ernst & Young Abogados. Currently Senior Partner, Avantia Asesoramiento Fiscal y Legal.

Professional Memberships

Economics and Business Degree, specialized in Business Management, Universidad Complutense (Madrid). Master's Degree in Tax (LL.M), IE Law School. STEP Member. General Management Program (PDG), IESE Business School (Madrid).

Publications

Wealth Tax Planning professor at IE Business School (Instituto de Empresa) (Madrid). Family Business Management Program professor at IE (Madrid). Special Recognition of Teaching Excellence by IE Law School. Leading and recurrent speaker on numerous conferences and seminars. Finalists of the International Legal Team of the Year STEP Private Client Award. Winners of the STEP Boutique Firm of the Year 2015 Private Client Award.